



SEC

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ANNUAL AUDITED REPORT
FORM X-17A-5
PART III

SEC FILE NUMBER

8-26818

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the
Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING 08/01/16 AND ENDING 07/31/17
MM/DD/YY MM/DD/YY

A. REGISTRANT IDENTIFICATIONNAME OF BROKER-DEALER: **BTS Securities Corporation**

ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)

420 Bedford St, Suite 340

(No. and Street)

Lexington

(City)

MA

(State)

02420

(Zip Code)

NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT

Matthew Pasts**(781) 863-2545**

(Area Code - Telephone Number)

B. ACCOUNTANT IDENTIFICATION

INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*

Brace & Associates, PLLC

(Name - if individual, state last, first, middle name)

142 Lowell Road, Unit 17 #219 Hudson

(Address)

(City)

NH

(State)

03051

(Zip Code)

CHECK ONE:

Certified Public Accountant



Public Accountant



Accountant not resident in United States or any of its possessions.

FOR OFFICIAL USE ONLY

*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

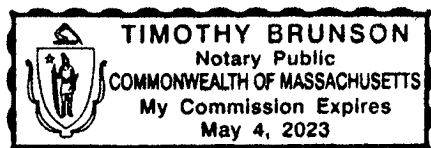
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10/11/17

OATH OR AFFIRMATION

I, Matthew Pasts, swear (or affirm) that, to the best of my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of BTS Securities Corporation, as of July 31, 2017, are true and correct. I further swear (or affirm) that neither the company nor any partner, proprietor, principal officer or director has any proprietary interest in any account classified solely as that of a customer, except as follows:



Matthew Pasts

Signature

President

Title

Timothy Brunson
Notary Public

This report ** contains (check all applicable boxes):

- ☒ (a) Facing Page.
- ☒ (b) Statement of Financial Condition.
- ☒ (c) Statement of Income (Loss).
- ☒ (d) Statement of Changes in Financial Condition.
- ☒ (e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.
- ☐ (f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.
- ☒ (g) Computation of Net Capital.
- ☒ (h) Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
- ☐ (i) Information Relating to the Possession or Control Requirements Under Rule 15c3-3.
- ☐ (j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
- ☐ (k) A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of consolidation.
- ☒ (l) An Oath or Affirmation.
- ☐ (m) A copy of the SIPC Supplemental Report.
- ☐ (n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

****For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).**

BTS SECURITIES CORPORATION

FINANCIAL STATEMENTS

JULY 31, 2017

BRACE & ASSOCIATES, PLLC

Certified Public Accountant

142 LOWELL ROAD, UNIT 17 #219

HUDSON, NH 03051

TEL. (603) 889-4243

FAX (603) 369-6019

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders
of BTS Securities Corporation

We have audited the accompanying financial statements of BTS Securities Corporation (a Massachusetts corporation), which comprise the statement of financial condition as of July 31, 2017, and the related statements of income, changes in shareholders' equity, and cash flows for the year then ended that are filed pursuant to Rule 17a-5 under the Securities Exchange Act of 1934, and the related notes to the financial statements and supplemental information. BTS Securities Corporation's management is responsible for these financial statements. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. The company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audit included consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the company's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial condition of BTS Securities Corporation as of July 31, 2017, and the results of its operations and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

The Schedules I and II have been subjected to audit procedures performed in conjunction with the audit of BTS Securities Corporation's financial statements. The supplemental information is the responsibility of BTS Securities Corporation's management. Our audit procedures included determining whether the supplemental information reconciles to the financial statements or the underlying accounting and other records, as applicable and performing procedures to test the completeness and accuracy of the information presented in the supplemental information. In forming our opinion on the supplemental information, we evaluated whether the supplemental information, including its form and content, is presented in conformity with Rule 17a-5 of the Securities Exchange Act of 1934. In our opinion, the supplemental information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Brace & Associates, PLLC

Brace & Associates, PLLC

Hudson, NH

September 20, 2017

BTS SECURITIES CORP
BALANCE SHEET
As of July 31, 2017

ASSETS

CURRENT ASSETS:

CASH	388,488	
COMMISSIONS RECEIVABLE	2,329	
TOTAL CURRENT ASSETS		390,817

OTHER ASSETS:

NONMARKETABLE SECURITIES	22,311	
PREPAID EXPENSE	21,394	
TOTAL OTHER ASSETS		43,705

TOTAL ASSETS	\$	434,522
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LIABILITIES AND STOCKHOLDERS EQUITY

CURRENT LIABILITIES:

COMMISSIONS PAYABLE	1,631	
ACCRUED LIABILITIES	8,500	
TOTAL CURRENT LIABILITIES		10,131

STOCKHOLDER'S EQUITY:

ADDITIONAL PAID IN CAPITAL	14,435	
CAPITAL STOCK	79,920	
RETAINED EARNINGS	305,053	
CURRENT YEAR INCOME(LOSS)	24,983	
TOTAL STOCKHOLDERS EQUITY		424,391

TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$	434,522
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BTS SECURITIES CORP
STATEMENT OF EARNINGS
As of July 31, 2017

REVENUE

COMMISSION INCOME	307,631
MARKET SEC DIV INCOME	402
SIGNATURE GUARANTEE INCOME	42,900
NON-MARKETABLE SEC. UNREALIZED GAIN(LOSS)	1,083

GROSS INCOME

352,016

EXPENSES

COMMISSION EXPENSE	227,606
FEES & LICENSES	22,257
INSURANCE	20,161
RENT	14,039
TELEPHONE	1,081
SUBSCRIPTION & ADVISORY	496
CONSULTING & DIRECTORS	20,000
ACCOUNTING & PROFESSIONAL	17,732
OFFICE EXPENSE	1,302
TRAVEL & ENTERTAINMENT	227
EDUCATION	760
BANK CHARGE	28
CHARITABLE CONTRIBUTION	200
OTHER EXPENSE	43

TOTAL OPERATING EXPENSE

325,932

INCOME BEFORE INCOME TAX	26,084
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CURRENT TAX BENEFIT	-
STATE TAX EXPENSE	1,101

NET INCOME

\$ 24,983

BTS SECURITIES CORP
STATEMENT OF CHANGE IN SHAREHOLDERS EQUITY
FOR THE YEAR ENDED JULY 31, 2017

	Capital Stock			Retained	
	Shares Issued	Common Stock	APIC	Earnings	Total
Balance at Beginning of Year	100	\$ 14,435	\$ 79,920	\$ 305,053	\$ 399,408
Net income (loss)				\$24,983	24,983
Balance at End of Year	100	\$ 14,435	\$ 79,920	\$ 330,036	\$ 424,391

BTS SECURITIES CORP
CASH FLOW STATEMENT
FOR THE YEAR ENDED JULY 31ST, 2017

Net Income (loss)	\$	24,983
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Adjustment

Cash flow from operating activities

Decrease in Accounts Receivable	0	
Decrease in Prepaid	3,741	
Decrease in Accounts Payable	(0)	
Increase in Accrued Liabilities	3,250	
		6,991
Net Cash provided by Operating Activities		31,974

Cash flow from investing activities

Increase in Non-Marketable Secs	(1,083)	
		(1,083)

Cash flow from financing activities

None		-
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Net Increase/Decrease in cash		30,891
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Cash at the beginning of the year		357,596
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Cash at the end of the year	\$	388,487
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Cash paid during the year for :

Interest payment		-
Income Tax payment		1,101

BTS SECURITIES CORPORATION
NOTES TO FINANCIAL STATEMENTS

JULY 31, 2017

NOTE 1 – SIGNIFICANT ACCOUNTING POLICIES

Organization and Nature of Business

BTS Securities Corporation (BTSSC), a registered broker-dealer, was established to provide brokerage services with respect to purchases and sales in mutual funds and variable annuities. It was incorporated in Massachusetts on January 21, 1981 and provides its services at its Lexington, MA office.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amount of assets and liabilities as of the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Recognition of Revenue

Revenue is recorded during the period in which services are performed.

Securities Transactions

Proprietary securities transactions in regular-way trades are recorded on the trade date, as if they had settled. Profit and loss arising from all securities transactions entered into for the account and risk of the Company are recorded on a trade date basis. Amounts receivable and payable for securities transactions have not reached their contractual settlement date are recorded net on the statement of financial condition.

Not Readily Marketable Securities

Securities not readily marketable are valued at fair value as determined by management. These securities include investment securities (a) for which there is no market on securities exchange or no independent publicly quoted market, (b) that cannot be publicly offered or sold unless registration has been effected under the Securities Act of 1933, or (c) that cannot be offered or sold because of other arrangements, restrictions, or conditions applicable to the securities or to the Company. At July 31, 2017, these securities at estimated fair values consist of the equities valued at \$22,311.

Management's Review for Subsequent Events

BTS SECURITIES CORPORATION

NOTES TO FINANCIAL STATEMENTS (Continued)

JULY 31, 2017

Management had evaluated subsequent events through September 25, 2017, the date which the financial statements were available to be issued.

NOTE 2 – NET CAPITAL

As a broker dealer, the Company is subject to the Securities and Exchange Commission's regulations and operating guidelines, which require the Company to maintain a specified amount of net capital as defined, and a ratio of aggregate indebtedness to net capital as derived, not exceeding 15 to 1. The Company's net capital as computed under 15c3-1, was \$380,686 at July 31, 2017, this exceeded required net capital of \$5,000 by \$375,686. The ratio of aggregate indebtedness to net capital at July 31, 2017 was 2.66 %

NOTE 3 – INCOME TAXES

The Company and its shareholders elected to be subject to the S corporation provisions of the Internal Revenue Code. Accordingly, all income or losses and applicable tax credits are reported on the stockholders' individual income tax returns. Massachusetts levies a minimum entity tax on Subchapter S corporations which is reflected in the current period expenses. The company is no longer subject to U.S. federal and state examinations by tax authorities for years before 2012.

The Company follows the provisions of uncertain tax positions as addressed in FASB Accounting Standards Codification 740-10-65-1. The Company recognized no increase in the liability for unrecognized tax benefits. The Company has no tax position at July 31, 2017 for which ultimate deductibility is highly certain but for which there is uncertainty about the timing of such deductibility. The Company recognizes interest accrued related to unrecognized tax benefits in interest expense and penalties in operating expense. No such interest or penalties were recognized during the period presented. The Company had no accruals for interest and penalties at July 31 2017.

Note 4- RELATED PARTY TRANSACTIONS

During the year ended July 31, 2017, BTSSC provided signature guarantees to BTS Asset Management (a sister company), for which it charged \$42,900. No amount was due to or from this related party at July 31, 2017.

BTS Asset Management leases the office facility that the Company uses for its operations. In accordance with the expense sharing agreement between the Company and BTS Asset Management, the Company

BTS SECURITIES CORPORATION

NOTES TO FINANCIAL STATEMENTS (Continued)

JULY 31, 2017

is charged a monthly fees for the office supplies, telephone, professional fees and rent. The allocation is calculated each year according to the Company's usage from the prior year. During the year ended July 31, 2017 the Company reimbursed BTS Asset Management \$549 for office supplies, \$1,081 for telephone charges, \$9,789 for professional fees and \$14,039 for rent expenses. No amount was due to this related party at July 31, 2017.

NOTE 5 – CONCENTRATION OF CREDIT RISK

The Company has cash deposits in a financial institution in excess of the amount insured by the Federal Deposit Insurance Corporation (FDIC). The excess amount was \$138,488 at July 31, 2017.

BTS SECURITIES CORPORATION
SUPPLEMENTARY SCHEDULES
FOR THE YEAR ENDED JULY 31, 2017

BTS Securities Corp
Net Capital Computation
7/31/2017

	<u>July</u>
Total Assets	434,522
Total Liabilities	10,131
Net Worth	\$ 424,391
 Non Allowable Assets	
Non-Marketable Securities	22,311
Prepaid Expense	21,395
Total Non Allowable Assets	43,706
 Net Capital	\$ 380,685
 Net Capital After Haircut	380,685
Net Capital Required Based Aggregate Indebtedness	675
Minimum Net Capital Requirement	5,000
 Excess Net Capital	\$ 375,685
Percentage Of Aggregate Indebtedness To Net Capital	2.66%

There were no material differences between the audited and unaudited computation of net capital.

SCHEDULE II

BTS SECURITIES CORPORATION

**COMPUTATION FOR DETERMINATION OF RESERVE REQUIREMENTS
FOR BROKER-DEALERS UNDER RULE 15c3-3
OF THE SECURITIES EXCHANGE ACT OF 1934**

JULY 31, 2017

BTSSC Securities Corporation is exempt from the reserve requirements of Rule 15c3-3 because BTSSC does not hold funds or securities for, or owe money or securities to, customers. BTSSC does not carry security accounts for customers or perform custodial functions relating to customer securities, accordingly, the computation for determination of reserve requirements pursuant to Rule 15c3-3 and information relating to the possession or control requirements pursuant to Rule 15c3-3 are not applicable. In the opinion of management, BTSSC was in compliance with the exemptive provision of Rule 15c3-3 throughout the year ended July 31, 2017.

BTS SECURITIES CORPORATION

SUPPLEMENTARY REPORT

JULY 31, 2017

BRACE & ASSOCIATES, PLLC

Certified Public Accountant

142 LOWELL ROAD, UNIT 17 #219

HUDSON, NH 03051

TEL (603) 889-4243

FAX (603) 369-6019

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders
of BTS Securities Corporation

We have reviewed management's statements, included in the accompanying Annual Exemption Report, in which (1) BTS Securities Corporation identified the following provisions of 17 C.F.R. §15c3-3(k) under which BTS Securities Corporation claimed an exemption from 17 C.F.R. §240.15c3-3: (2)(i) (the "exemption provisions") and (2) BTS Securities Corporation stated that BTS Securities Corporation met the identified exemption provisions throughout the most recent fiscal year without exception. BTS Securities Corporation's management is responsible for compliance with the exemption provisions and its statements.

Our review was conducted in accordance with the standards of the Public Company Accounting Oversight Board (United States) and, accordingly, included inquiries and other required procedures to obtain evidence about BTS Securities Corporation's compliance with the exemption provisions. A review is substantially less in scope than an examination, the objective of which is the expression of an opinion on management's statements. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to management's statements referred to above for them to be fairly stated, in all material respects, based on the provisions set forth in paragraph (k)(2)(i) of Rule 15c3-3 under the Securities Exchange Act of 1934.

Brace & Associates, PLLC

Brace & Associates, PLLC

Hudson, NH

September 25, 2017


BTS SECURITIES CORPORATION

420 Bedford Street, Suite 340 • Lexington, Massachusetts 02420 • 800.343.3040

On behalf of BTS Securities Corporation (BTSC), I, as President, attest to the following as required by the SEC in connection with our annual audit report for the period ending July 31, 2017.

- BTSC claims an exemption from SEC Rule 15c3-3 under the k(2)(i) provision
- BTSC did not hold any customer funds or securities at any time during the year
- BTSC met the identified exemption provisions throughout the reporting period of August 1, 2016 through July 31, 2017.

Matthew Pasts
President
BTS Securities Corporation


9-21-17